



## GROUP FUN POINTS AND FLEXI-PRICING

Choose your points... choose your price!

Carnival Fun Points allow you to combine our preferred group rates with the amenities that you need to make your program work or to take advantage of an even lower rate without amenities. Fun Points allow you the flexibility to choose the price and amenities that fit your needs. Here's how it works:

Each sailing has a specific number of suggested Fun Points available (between 0 and 6) for group bookings (Fun Points are subject to change and depend on inventory availability).

1. Use suggested Fun Points: Choose amenities until you use up all your points. With this option, you will be able to take advantage of our menu of amenity selections and discounted group pricing.
2. Choose the lowest price: If your group wants the lowest group rate available, ask the Group Vacation Planner for the no-amenities rate. If Fun Points apply on the sailing, the rate will be reduced.
3. Choose just what you need: Select only the amenities that you need for your group and reduce the price of the cruise by giving up some of your suggested Fun Points.
4. Choose more amenities: Additional Fun Points can usually be "bought." Tell the group vacation planner which amenities you need and we will calculate their point value and quote the new (higher) group price including the extra amenities.

Here's an example of each choice showing the effects on pricing:

Carnival Triumph 7 Day Cruise - 6 Suggested Fun Points with 4B at \$599

1. Use the six suggested points - RATE: \$599, POINTS: 6: Champagne and Chocolates (1 pt) and \$100 per stateroom on board credit (5 pts).
2. Choose the lowest price: - RATE: \$557, POINTS: 0: No amenities
3. Choose just what you need - RATE: \$571, POINTS: 2: Private cocktail party (2 pts)
4. Choose more amenities to meet your needs - RATE: \$641, POINTS: 12: Champagne & Chocolates (1 pt), Bottle of House White Wine (1 pt), Private Cocktail party (2 pts), 2 category upgrade (3 pts), \$100 per stateroom on board credit (5 pts).

Carnival's Group Fun Points provide an innovative and exciting approach to group pricing. In addition to group discounts, Fun Points provide another tool to help you succeed in developing group business.

All amenities apply only to full fare guests (first/second in stateroom), unless otherwise noted.

Attached is a listing of the available amenities and their point value based on cruise duration.

CARNIVAL CRUISE LINES  
Carnival Place, 3655 NW 87 Avenue, Miami, Florida 33178-2428

# CARNIVAL FUNPOINTS

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## COMPLIMENTARIES/GIFTS

	Min. Staterooms Required	3 day	4 day	5 day	6 day	7 day	8 day	9 day	10+ day
Bon Voyage Champagne and Chocolates	5	3	2	2	2	1	1	1	1
Bon Voyage Sparkling Cider and Chocolates	5	1	1	1	1	1	1	1	1
Bottle of house White wine	5	2	1	1	1	1	1	1	1
Bottle of house Red wine	5	2	1	1	1	1	1	1	1
Premium wine	5	4	3	2	2	2	2	2	2
Carnival Robes	5	5	5	4	3	3	3	2	2
Group Photo Appointment	25	3	2	2	2	1	1	1	1
Carnival Tote Bag	5	1	1	1	1	1	1	1	1
Shared Cocktail Party (maximum 50 staterooms)	8	1	1	1	1	1	1	1	1
Private Cocktail Party	50	2	2	2	2	2	2	2	2
Coffee-Danish Breakfast Meeting	25	1	1	1	1	1	1	1	1
Carnival Corporate University Seminar (one session) (Requires a minimum 25 full fare guests)	N/A	N/A	5	4	3	3	3	2	2

## PROMOTIONAL OPPORTUNITIES

Extra \$20pp off 3rd/4th rates	5	2	2	4	4	3	3	2	2
Fund Raiser	5	5	5	5	5	5	5	5	5

## ONBOARD CREDIT\*

\$25/stateroom	5	3	2	2	2	1	1	N/A	N/A
\$50/stateroom	5	5	4	3	3	3	2	2	2
\$75/stateroom	5	N/A	6	5	4	4	3	3	3
\$100/stateroom	5	N/A	N/A	6	5	5	4	4	4
\$200/stateroom	5	N/A	N/A	N/A	N/A	N/A	N/A	7	6

## UPGRADES

Based on inventory availability, assigned with names and full deposit, one per group; only applies within category type (i.e. interior to interior)

One Category Interior, Ocean view or Balcony	5	2	2	2	2	2	2	2	1
Two Categories Interior, Ocean view, or Balcony	5	3	3	3	3	3	3	3	2

### \*Notes

1. A maximum of one onboard credit can be purchased per group.

All prices are quoted in U.S. Dollars. Please note that the minimum stateroom requirements will be enforced on all groups. Amenities are capacity controlled and point values are subject to change. Amenities may not apply on certain rate codes and are only available in category 1A and above; check your group booking "Statement of Group Request" for details.

# CARNIVAL FUNPOINTS

## Terms for FUNPOINTS Group Organizers

### COMPLIMENTARIES/GIFTS

Complimentary gift orders may be delivered with group leader's or organization's compliments if desired. Delivery day to be confirmed by Carnival.

Group Photos must be scheduled no later than two (2) weeks in advance of sailing with Group Event Planning. One photo per full fare guest. Make your reservation early because group photo appointments are limited.

Carnival Tote is a canvas logoed bag. One per each first/second guest in stateroom, maximum 2.

Robes - Maximum of two robes per stateroom.

Shared party is one hour open bar with dry snacks shared among other groups booked into this promotional category on the same sailing. Scheduling at Carnival's discretion. Shared party may not be booked for groups of more than 50 staterooms.

Private party is one hour open bar with hot and cold hors d'oeuvres and is scheduled at Carnival's discretion. A minimum of fifty (50) full fare, sailed cabins are required in order to qualify.

One coffee-danish breakfast meeting. Must be scheduled no later than two (2) weeks prior to sailing with Groups Event Planning. One per group. Make your reservation early because meeting space is limited.

Carnival Corporate University sessions can be used for team building or professional development. Must be scheduled at least 4 weeks prior to sailing. One session per group. For details, check: [www.carnivalmeetings.com](http://www.carnivalmeetings.com) and click on "Corporate University."

### PROMOTIONAL OPPORTUNITIES

Fundraiser: CCL will contribute funds raised by the non-profit organization in the amount of \$5 per person, per day, i.e., 3 day cruise \$15 per person, 8 day cruise \$40 per person. "Contribution" check, based on actual number of staterooms sailed, will be made payable to the non-profit organization and mailed to the group organizer after the sailings.

Proof of non-profit organization status and contribution claim form must be submitted in order for contribution check to be paid.

### ON BOARD CREDITS

Credits apply per stateroom and are split evenly between first two guests in stateroom. Credits are non transferable and non refundable.

### UPGRADES

Based on inventory availability, one per group. Upgraded stateroom numbers are not assigned until full deposit and names for each stateroom are received. Only applies within category type, (i.e, interior to interior). Once upgrades have been confirmed, this amenity may not be changed. Two category upgrades may not be available on some ships or in some categories.

Upgrades to suites are not available.

### BUYING DOWN RATES

If Fun Points are used to reduce the group fare and the group finalized with less than 5 staterooms that did not have an amenity qualifying rate code, then the reduction will no longer apply and all staterooms will be re-priced.